

# Hanse Yachts 2015 Model Year - Early Bird Special Offer



The Early Bird Special Offer upgrades the standard specification of your chosen Hanse model with a huge package of optional equipment.

For orders placed in July and August this package of equipment is completely free of charge and the largest financial saving. In September and October you will save 75% on the equipment package upgrade and finally a 50% saving for orders placed in November & December.

## **Hanse 345 - Standard "On the Water" price - £104,177 inc VAT**

Early Bird Package - Full Cruising Pack, Navigation Equipment Pack, Upgraded Elvstrom FCL (Fast Cruising Laminate) Sails and Dyneema halyard upgrade.

Saving available - July & August £16,246

September & October £12,184

November & December £8,123

## **Hanse 385 - Standard "On the Water" price - £125,273 inc VAT**

Early Bird Package - Full Cruising Pack, Navigation Equipment Pack, Comfort Pack, 2 blade folding prop, Upgraded Elvstrom FCL (Fast Cruising Laminate) Sails and Dyneema halyard upgrade.

Saving available - July & August £21,467

September & October £16,100

November & December £10,734

## **Hanse 415 - Standard "On the Water" price - £155,162 inc VAT**

Early Bird Package - Full Cruising Pack, Navigation Equipment Pack, 2 blade folding prop, Upgraded Elvstrom FCL (Fast Cruising Laminate) Sails and Dyneema halyard upgrade.

Saving available - July & August £18,646

September & October £13,984

November & December £9,323

## **Hanse 455 - Standard "On the Water" price - £199,789 inc VAT**

Early Bird Package - Full Cruising Pack, Navigation Equipment Pack, Upgraded Elvstrom FCL (Fast Cruising Laminate) Sails and Dyneema halyard upgrade.

Saving available - July & August £23,057

September & October £17,293

November & December £11,529

## **Hanse 505 - Standard "On the Water" price - £262,728 inc VAT**

Early Bird Package - Full Cruising Pack, Navigation Equipment Pack, Comfort Pack, 3 blade folding prop, Upgraded Elvstrom FCL (Fast Cruising Laminate) Sails, Dyneema halyard upgrade and choice of interior wood and floor upgrades. (Not including High Gloss finish)

Saving available - July & August £40,615

September & October £30,461

November & December £20,308

## **Hanse 575 - Standard "On the Water" price - £391,673 inc VAT**

Early Bird Package - Full Cruising Pack, Navigation Equipment Pack, Comfort Pack, Upgraded Elvstrom FCL (Fast Cruising Laminate) Sails, Dyneema halyard upgrade and choice of interior wood and floor upgrades. (Not including High Gloss finish)

Saving available - July & August £58,903

September & October £44,177

November & December £29,452

The "On the Water" price includes the standard specification level, delivery to our Hamble Point Marina office and full launch, rig and commissioning package. The equipment in the Early Bird packages cannot be substituted for other equipment and there is no credit available for items not chosen. Deposit payment and signed agreement must be completed within the relevant timeframe to benefit from the saving. Full payment is due on factory build completion. E&OE