

PRICELIST



2025 Model Year

Hanse 460#281 Southampton Boat Show display model

£ ex VAT

Standard boat as per specification - Ex works Germany

336,172

Delivery, Launch, Rig and Commissioning Pack

Included

Delivery to Hamble or Slovenia - (other locations available on request POA)
Loading and unloading from Truck/Transport to launch site
Antifouling including de-greasing, hull preparation, primer and antifouling
Launching
Rigging - including dressing of mast, crane hire and tuning
Engine pre delivery inspection
Gas bottle
Fire extinguishers
Flag halyards
Full valet
Full tank of diesel
Handover including sea trials

Hull & Deck

Standard draft keel - 2.25m - Cast Iron L Shaped	Standard
Shallow draft keel - 1.75m - Cast iron L Shaped	3,438
Signal White gelcoat hull with Dark Grey Stripes	Standard
Gelcoat coloured hull - Light Grey RAL 7040	4,866
Painted Hull - <i>(additional surcharge for Metallic)</i>	21,652
Individual waterline colour according to Hanse Colour Selection - <i>(standard waterline is Dark Grey)</i>	714

Cruising Pack

16,071

Battery Pack Upgrade - *(1 x 90ah + 4 x 160ah AGM)*
Synthetic Teak on cockpit bottom, cockpit benches and bathing platform in **Grinded Teak Black**
Midships mooring cleats
20Kg Delta Anchor & 60m of 10mm calibrated chain
Anchor windlass including 12 V relais and wired remote control at windlass
Hot and Cold transom shower
Water accumulator for pressure equalisation
Cockpit portlights in aft cabins
Additional winch handle
6 fenders, 4 mooring lines, wind indicator and flagpole
Helmsman foot rests
Hanse maintenance kit

Upgrade to Cruising Pack - Real Teak *(Cruising Pack must be selected)*

848

As Per Cruising Pack with change to Real Teak

Upgrade to Stainless steel anchor and chain *(Cruising Pack must be selected)*

3,795

As per Cruising Pack but with upgrade to 20Kg Stainless Delta-anchor with 'Ultra Swivel' and 100m stainless chain

Upgrade Anchor Windlass 1500W - *(Cruising Pack must be selected)*

1,696

Combined mooring/anchor windlass - 1500W, automatic fuse, remote control with chain counter

Upgrade battery set to lithium

8,839

Battery set upgraded to 1 x 90ah AGM engine start and 600ah Lithium for domestic bank

Performance Package	7,411
Elvstrom SPS tri-radial cut performance sails (<i>fully battened main and self tacking jib</i>) Dyneema halyards for main and jib Selden MDS Carslide system for mainsail Composite Y spoke steering wheels in Black	
Raymarine Navigation Pack	13,616
2 x Instrument pods - (<i>1 per helm station</i>) Raymarine AXIOM PRO 9 S chart plotter with HybridTouch in starboard Instrument pod 2 x Raymarine i70s multifunction display with speed, depth, wind and temperature transducer Raymarine Evolution Autopilot with p70s display and wireless remote control Raymarine VHF Ray63 at chart table including wireless remote handset VHF preparation with antenna and splitter for FM and AIS Wireless charging at helm station - (<i>waterproof</i>)	
Upgrade to 2nd Chart Plotter at helm position	2,366
Raymarine AXIOM PRO 9 S chart plotter with HybridTouch in port Instrument pod	
Upgrade to 12" Chart Plotters at helm positions	4,509
2 x Raymarine AXIOM PRO 12 S chart plotters with HybridTouch in Instrument pods	
Comfort Pack	5,893
Cockpit cushions in Dark Grey Blind set with flyscreens for Hatches Blind Set for side windows 2x Vent on coachroof hatch Touch screen lighting control with dimmer function in saloon and owners cabin LED overhead lights Indirect lights in saloon and cabins Courtesy lights in saloon, companionway & cockpit	
Flagship Pack	8,304
Leather Covered Handrails Upholstery covered bulkheads in the saloon Luxury upholstery with multifunction backrests Headboards in Aft Cabins	
Gennaker Package	5,804
ELVSTROM Gennaker in a choice of colours Squeezer for Gennaker Gennaker equipment including Halyard, 2 sheets, 2 blocks and 2 pad eyes	
Fusion Entertainment Package - Saloon & Cockpit	3,348
Fusion MS - RA770 Multimedia Radio with Wi-Fi and touchscreen - 2 zone system Fusion Subwoofer with integrated amp 4 x high-end speakers in Saloon and 2 x high-end speakers in cockpit Fusion MS-ERX400 Remote control in cockpit Fusion Wireless link - remote control via mobile phones	
Fusion Entertainment Package - Master Cabin (A2 Layout only)	3,438
Fusion MS - RA770 Multimedia Radio with Wi-Fi and touchscreen for master cabin 2 x high end speakers LED TV (requires TV aerial at masthead)	
TV Package for saloon	4,241
32" LED flat screen TV with DVB-T2 antenna at masthead TV lifting system in saloon	

Deck and Outside Equipment	
Double wheel steering system (<i>stainless steel with leather covering</i>)	Standard
Composite steering wheel upgrade in Black or White (<i>included in Performance Pack</i>)	1,696
2 Foldable helmsman seats	3,661
2 cockpit tables - stainless steel frames with teak tops	Standard
Electrical upgrade for starboard cockpit table to lower into sunbed with cockpit bench extension	3,080
Electrical upgrade for port side cockpit table to lower into sunbed	2,054
Fridge unit for cockpit in port cockpit bench	2,054
Wet bar with BBQ and sink (<i>only with helm seats</i>)	4,777
Folding bathing platform, manual fold-out with swimming ladder	Standard
Electric fold-out bathing platform with remote control and swimming ladder	3,170
Electric fold-out bathing platform with remote control and swimming stairs	5,223
Upgrade Standard Lewmar 45 ST EVO manual winches to 2 x electric 50 EST EVO	7,500
2 x Additional Lewmar 45 ST EVO manual winches - (<i>suitable for 105% jib or additional sails</i>)	2,545
2 x Additional Lewmar 50 EST EVO electric winches - (<i>suitable for 105% jib or additional sails</i>)	8,929
Genoa tracks for 105% Jib including pin-stop cars	1,384
Composite bowsprit with integrated anchor and forestay fitting - suitable for single forestay and Gennaker	Standard
Composite bowsprit with integrated double anchor roller and second forestay fitting - required for double forestay	1,384
Electrical saltwater deck wash pump with outlet at the bow	1,116
Teak on side decks	17,813
Teak on coachroof	7,321
Synthetic teak on side decks in a choice of finishes	17,321
Synthetic Teak on coachroof in a choice of finishes	6,964
Spreader Lights - LED - 4 up and 4 down	3,170
Rubrail in teak	2,054
Side gates to allow easier access from pontoon	938
Stainless steel ladder to side gates	1,027
Upgraded retractable mooring cleats - 4 x enlarged cleats bow and stern and 4 x standard mid-ship cleats	3,170
Telescopic Davits	3,705
Air Compressor for tender	848
Engine and Propulsion Options	
Diesel Engine approx. 57hp with 3 blade fixed prop	Standard
3-blade folding propeller upgrade for standard engine	1,875
Diesel Engine upgrade approx. 80hp with 3 blade folding prop	6,384
Electronic Throttle control on instrument pod	4,152
2nd electronic engine throttle at port helm position with additional thruster control	1,786
Bow thruster - Retractable system with dedicated battery	10,313
Stern thruster - Retractable with dedicated battery (<i>requires bow thruster to be selected</i>)	13,125
Systems & Electronics	
Battery set upgrade - increased capacity: 1 x 90Ah engine start + 600Ah Lithium batteries	8,839
Deep discharge protection for service batteries (<i>not required with Lithium upgrade</i>)	1,295
Inverter / Charger (<i>creates 230v power from battery pack and increases speed of battery charging from shore power</i>)	3,259
Solar panels integrated in hard top	12,277
Generator installation including mounting base - Fischer Panda 8000i - 6.4kW	18,304
Generator installation including mounting base - Fischer Panda 10000i - 8.0kW	21,652
Interior Camera with WLAN router including Booster Antenna	3,170
US/JPN wiring version	2,545
Hot water ring heating system with blowers in each cabin	9,643
Aircon system - 28,000 BTU system for saloon, forward cabin & aft cabins including 2nd shore power installation	16,875
Grey water system with additional tank 175l - (<i>under saloon table</i>)	3,259
Freshwater dockside connection in cockpit	625
Water maker 12v - 60lh (<i>only with generator</i>)	15,313
Additional fuel tank - 175 litres	3,348
Jabsco electric toilet with seawater flush (<i>upgrade from standard manual pump toilet - price per toilet</i>)	1,563
Upgrade electric toilets to fresh water flush x2	1,150

Domestic Equipment	
Double Fridge 140l in galley (<i>only with B1 layout</i>)	2,545
Additional fridge in galley (<i>not available with additional freezer or dishwasher in galley</i>)	2,054
Additional freezer in galley or utility room (<i>not available with additional fridge or dishwasher when in galley</i>)	2,054
Microwave in galley	1,696
Dishwasher in galley (<i>not with additional fridge or freezer in galley</i>)	2,232
Washing Machine with dryer function front opening in utility room	3,259
Navigation & Instruments	
VHF preparation with antenna and splitter for FM and AIS - (<i>included in Navigation Pack</i>)	446
Raymarine AIS Class B transponder system	1,473
Raymarine Axiom Pro 9 s chart plotter with HybridTouch multifunction display at chart table	3,390
Raymarine Quantum 2 Radar	3,916
Interior Wood, Flooring and Galley surface options	
Interior joinery in Mahogany	Standard
Interior joinery in Teak	5,313
Interior joinery in Canadian Chestnut	5,313
Interior joinery in French Oak	5,313
Floorboards in Acacia	Standard
Floorboards in Light Oak	1,027
Floorboards in Noce Nero	1,027
Floorboards in Classic Stripes	1,964
Wooden Grating in all heads and showers	1,863
Galley worktop in Black Quartz	Standard
Galley & Heads worktop in Off White	848
Galley worktop in Marine Mineral Stone with heads in matching colour (<i>colour selection</i>)	2,813
Upholstery & Carpet options	
Standard upholstery - Monte Carlo Cream	Standard
Special upholstery - Sorrento Stone	1,027
Special upholstery - Florence	1,473
Special upholstery - Monaco	1,786
Special upholstery - Porto Fino Leather	4,688
Deluxe mattresses for all cabins (<i>not A4 & C4 layouts</i>)	3,170
Cushions for helm seats	625
Cushion for wet bar in a Choice of colours	446
Sunbed cushions on coachroof in a Choice of colours	1,964
Layout Options	
A1 Layout - Master Cabin with island berth and extended storage space including ensuite head with shower	Standard
A2 Layout - Master Cabin with island berth including lockers and seating area plus ensuite head with shower	848
A3 Layout - 2 forward cabins with double berths, storage space and ensuite heads	4,688
B1 Layout - Saloon with extra-large Galley (<i>only with C1 or C2</i>)	Standard
B2 Layout - Saloon with shorter Galley and chart table on starboard - (<i>only with C1 or C2</i>)	3,080
B3 Layout - Saloon with mid length Galley (<i>only with C3 or C4</i>)	848
C1 Layout - Head with separate shower stall on port and empty storage room on stb - (<i>not with B3</i>)	Standard
C2 Layout - Head with separate shower stall on port and head on stb - (<i>not with B3</i>)	1,563
C3 Layout - 2 heads with separate shower stall on port and stb - (<i>only with B3</i>)	2,991
C4 Layout - Head with separate shower stall and dayhead door on port and bunk cabin on stb - (<i>only with B3</i>)	1,563
D1 Layout - 2 aft cabins - VIP cabin on port with Queen size berths on both sides	Standard
Converted Utility Room in C1 Layout	1,875
Day head door on portside - (<i>not required with C1 or C4</i>)	1,027
Saloon Table electrically lowerable to create double berth in saloon	2,634
Rig and Sails	
Lazy bag with lazy Jack system in a choice of colours	1,473
In-mast furling for mainsail	3,170
Electric in-mast furling system for mainsail	11,830
Electric Jib Furler (<i>upgrade from manual furling</i>)	10,670
Second Forestay with manual furling, including genoa tracks (requires bowsprit upgrade)	6,250

Second Forestay with electric furling, including genoa tracks <i>(requires bowsprit upgrade)</i>	11,830
Hydraulic backstay tensioner <i>(upgrade from manual tensioner)</i>	2,143
Dyneema halyards for main and jib <i>(included in Performance Pack)</i>	1,205
ELVSTROM Dacron sails - Fully battened main and self tacking jib	Standard
ELVSTROM Blue Water Dacron Sails - Fully battened main and self tacking jib <i>(no battens with in mast furling option)</i>	1,964
ELVSTROM Blue Water Dacron 145% Reacher for second forestay	2,813
ELVSTROM SPS triradial cut performance sails - Fully battened main & self tacking jib <i>(included in Performance pack)</i>	5,893
ELVSTROM SPS - 145% Triradial Reacher for second forestay	7,411

Canvas & Hardtop

Sprayhood with stainless steel frame and 3 windows with opening central window in a choice of colours	3,259
Bimini top with stainless steel frame in a choice of colours	4,241
Canvas windscreen with stainless steel frame <i>(suitable for hardtop)</i>	2,902
Fixed Windscreen integrated in GRP Hardtop <i>(only with hardtop)</i>	6,964
Canvas cover connecting fixed windscreen to hardtop	3,259
GRP Hard top for cockpit with canvas sliding roof finished in Gelcoat White	28,117
GRP Hard top for cockpit with canvas sliding roof with outside painted <i>(surcharge for metallic)</i>	32,180
Additional transport and installation cost for T Top <i>(if selected)</i>	4,150

Miscellaneous

Over sea shipping pack <i>(cradle, mast protection, logistic documents)</i>	3,170
---	-------

Non Factory supplied equipment - in UK

Sprayhood with stainless steel frame and leather covered grabrail in Dark Grey	2,919
Bimini top with stainless steel frame in a choice of colours	3,827
Full cockpit enclosure with stainless steel frame in a choice of colours	3,613
Lazy bag with lazy Jack system in a choice of colours	1,721
Cover Package for cockpit tables and wheel/pedestals in Dark Grey	1,222
Spinnaker Halyard <i>(including masthead sheave)</i>	828
Blocks & Sheets package for Multipurpose sail <i>(Includes 2x turning blocks, 2x Padeyes and 2x Sheets)</i>	652
Multipurpose sail on furling system + equipment in a choice of colours	POA
3rd reef <i>(this includes sail modification, additional 3rd reef line, mast base block and luff strop)</i>	1,215
Composite outboard bracket on pushpit	75
Winch handle pockets <i>(pair)</i>	75
Jackstay lifelines	170
LED Tri Colour light	450
Radar reflector on mast	323
Convert EU plug sockets to UK 3-pin <i>(price per socket)</i>	55
Webasto heating system with thermduct	4,949
Audio package - Fusion RA770 head unit with 2 internal and 2 external speakers	1,399

Total Ex VAT	£	515,146
VAT (20%)	£	103,029
Total Inc VAT	£	618,175

Additional saving for ex demonstrator model <i>(including VAT)</i>	£	68,175
--	---	--------

Grand Total:

Total Ex VAT	£	458,334
VAT (20%)	£	91,667
Total Inc VAT	£	550,000