

PRICELIST



2024 Model Year

Hanse 410#019 Southampton Boat Show display model

£ ex VAT

Standard boat as per specification - Ex works Germany

265,858

Delivery, Launch, Rig and Commissioning Pack

Included

Delivery to Hamble or Slovenia - (other locations available on request POA)
Loading and unloading from Truck/Transport to launch site
Antifouling including de-greasing, hull preparation, primer and antifouling
Launching
Rigging - including dressing of mast, crane hire and tuning
Engine pre delivery inspection
Gas bottle
Fire extinguishers
Flag halyards
Full valet
Full tank of diesel
Handover including sea trials

Hull & Deck

Standard draft keel - 2.10m - Cast Iron L Shaped	Standard
Shallow draft keel - 1.70m - Cast iron L Shaped	3,348
Signal White gelcoat hull with Dark Grey Stripes	Standard
Gelcoat coloured hull - Light Grey RAL 7040	3,527
Individual waterline colour according to Hanse Colour Selection - (standard waterline is Dark Grey)	536

Cruising Pack

10,313

Battery Pack Upgrade - (1 x 90ah + 2 x 160ah AGM)
Synthetic Teak on cockpit bottom, cockpit benches, bathing platform and helmsman seats in **Grinded Teak Black**
2x Folding helmsman seats
Midships mooring cleats
16Kg Delta Anchor & 30m of calibrated chain
1000w Anchor windlass, incl. 12 V relays, wired remote control at windlass
Hot and Cold transom shower
Water accumulator for pressure equalisation
Cockpit portlights in aft cabins
Additional winch handle
6 fenders, 4 mooring lines, wind indicator and flagpole
Helmsman foot rests
Hanse maintenance kit

Upgrade to Cruising Pack - Real Teak (Cruising Pack must be selected)

1,563

As Per Cruising Pack with change to Real Teak

Upgrade to Stainless steel anchor and chain (Cruising Pack must be selected)

3,438

As per Cruising Pack but with upgrade to 16Kg Stainless Delta-anchor with 'Ultra Swivel' swivel and 60m stainless chain

Upgrade battery set to lithium

6,563

Battery set upgraded to 1 x 90ah AGM engine start and 400ah Lithium for domestic bank

Performance Package

6,830

Elvstrom SPS tri-radial cut performance sails (fully battened main and self tacking jib)
Dyneema halyards for main and jib
Carslide system for mainsail
Composite Y spoke steering wheels in **Black**

Raymarine Navigation Pack

10,848

Raymarine Axiom PRO 9 S Chartplotter with HybridTouch display in cockpit
2 x Raymarine i70s multifunction displays with speed, depth, wind and temperature
Raymarine VHF Ray63 in saloon, including wireless remote handset
Raymarine Evolution Autopilot with p70s display and wireless remote control

VHF preparation with antenna and splitter for FM and AIS	
Upgrade to 2nd Chart Plotter with both at helm position	4,955
2 x Instrument pods - (1 per helm station)	
2 x Raymarine Axiom PRO 9 S Chartplotter with HybridTouch - 1 in each helm instrument pod	
Upgrade - Raymarine AXIOM PRO 12 S chart plotter in cockpit (Central cockpit table must be selected)	2,232
Raymarine AXIOM PRO 12 S chart plotter with HybridTouch multifunction display in cockpit	
Comfort Pack	4,688
Cockpit cushions in Dark Grey	
Blind set with flyscreens for Hatches	
Blind Set for side windows	
2x Vent on coachroof hatch	
Exterior Light Signature	
Touch screen lighting control with dimmer function in saloon	
LED overhead lights	
Indirect lights in saloon and cabins	
Courtesy lights in companionway & cockpit	
Flagship Pack	5,625
Leather Covered Handrails	
Luxury upholstery upgrade	
Headboards in aft cabins	
Additional sideboard in galley by the companionway	
Upper Shelves in Owners Cabin upgraded to lockers with doors	
Bedside table in the owners and starboard aft cabins	
Reading lights on the main bulkhead	
Gennaker Package	5,179
Elvstrom Gennaker in a choice of colours	
Squeezer for Gennaker	
Gennaker equipment including Halyard, 2 sheets, 2 blocks and pad eye	
Entertainment Package	1,964
Fusion MS - RA70N Multimedia Radio with Bluetooth 2 zone system	
2 x speakers in Saloon and 2 x speakers in cockpit	
Fusion MS-NRX Remote control in cockpit	
Wireless charging in saloon	
Entertainment Package Upgrade	938
Fusion MS - RA770 Multimedia Radio with Wi-Fi and touchscreen	
Fusion MS-ERX400 remote in cockpit	
Fusion Wireless link - remote control via mobile device	
TV Package for saloon	1,563
LED flat screen TV	
DVB-T2 antenna at masthead	
Deck and Outside Equipment	
Double wheel steering system (<i>stainless steel with leather covering</i>)	Standard
Composite steering wheel upgrade in Black or White (<i>included in Performance Pack</i>)	1,696
2 cockpit tables, stainless steel hoops/grabrails with folding teak tops	Standard
Electrical upgrade for 2 cockpit tables to lower into sunbeds	4,107
Large central cockpit table with folding teak leaves, storage and fridge	2,277
Wet bar with BBQ and sink (<i>only with folding helm seats</i>)	4,688
Folding bathing platform with telescopic boarding ladder	Standard
Folding bathing platform upgrade with manual fold-out swimming stairs	1,696
Upgrade Standard winches to 2 x electric 45 EST EVO	6,607
2 x Additional Lewmar 45 ST EVO manual winches	2,545
Genoa tracks for 105% Jib including pin-stop cars	1,295
Teak on side decks	12,634
Teak on coachroof	6,161
Synthetic Teak on side decks in Grinded Teak Black	12,188
Synthetic Teak on coachroof in a c choice of finishes	5,804
Rubrail in teak	1,964

Side gates to allow easier access from pontoon	938
Davits	3,705
Engine and Propulsion Options	
Diesel Engine approx. 39hp with 2-blade fixed propeller	Standard
2-blade folding propeller upgrade for standard engine	1,696
Diesel Engine upgrade approx. 57hp with 3-blade folding prop	5,982
Electric Propulsion (aprox 25kW / 18.4kWh battery) - saildrive with 3-blade folding propeller	37,500
Electric Propulsion (aprox 25kW / 36.7kWh battery) - sail drive with 3-blade folding propeller	56,295
Electronic Throttle control on instrument pod	4,152
Bow thruster - Retractable system with dedicated battery	8,527
Stern thruster - Retractable with dedicated battery (<i>requires bow thruster to be selected</i>)	12,188
Systems & Electronics	
Battery set upgrade - increased capacity: 1 x 90Ah + 2 x 200 Ah LiFePo batteries	6,563
Deep charge protection for service batteries	1,295
Inverter / Charger (<i>creates 230v power from batteries and increases speed of battery charging from shore power</i>)	2,634
Solar panels on coachroof 335W	5,313
Fuel Cell Pro2800 250 Ah / 24h	9,286
Generator 4.5kVA (only with C1 Layout)	15,089
Interior Camera with WLAN router including Booster Antenna	3,170
US/JPN wiring version	2,455
Heating, hot air with outlets in saloon, heads and master cabin	4,598
Heating outlet in aft cabin(s)	179
Aircon system - 12,000 BTU system for saloon and forward cabin including 2nd shore power installation	10,491
Additional Aircon system - 8,000 BTU system for aft cabins	6,563
Electric toilet with seawater flush (<i>upgrade from standard manual pump toilet - price per toilet</i>)	1,295
Additional fresh water tank 80l	2,054
Additional diesel tank 80l (<i>only available if grey water tank system is not selected</i>)	2,232
Domestic Equipment	
Additional fridge in multi-function unit in saloon (<i>only with B3 Layout</i>)	2,054
Additional double fridge in galley (<i>only with C1 Layout</i>)	2,545
Additional freezer in multi-function unit in saloon (<i>only with B3 Layout</i>)	2,054
Additional freezer in saloon bench (<i>not available with heating system</i>)	1,875
Microwave installed in galley	1,563
Dishwasher in multi-function unit in saloon (only with B3 Layout)	2,054
Grey water system 80l (<i>only available if additional diesel tank is not selected</i>)	2,723
Navigation & Instruments	
VHF preparation with antenna and splitter for FM and AIS - (<i>included in Navigation Pack</i>)	446
Raymarine AIS Class B transponder system	1,473
Interior Wood, Flooring and Galley surface options	
Interior joinery in Mahogany	Standard
Interior joinery in Teak	3,795
Interior joinery in Canadian Chestnut	3,795
Interior joinery in French Oak	3,795
Floorboards in Acacia	Standard
Floorboards in Light Oak	848
Floorboards in Noce Nero	848
Floorboards in Classic Stripes	1,786
Floorboard - Wooden grating for head and shower in aft heads	625
Galley worktop in Black Quartz	Standard
Galley & Heads worktop in Off White	625
Upholstery Options	
Standard upholstery - Monte Carlo Cream	Standard
Special upholstery - Sorrento Stone	848
Special upholstery - Florence	1,205
Special upholstery - Monaco	1,563
Special upholstery - Porto Fino Leather	3,616
Cockpit cushions in a Choice of colours (<i>included in Comfort Pack</i>)	1,295
Cushions for helm seats	446
Sunbed cushions on coachroof in a Choice of colours	1,116

Layout Options		
A1 Layout - Master Cabin with island berth and wardrobe either side	Standard	
A2 Layout - Master Cabin with island berth, seating area plus vanity desk and seat		1,429
A3 Layout - Master Cabin with island berth and separate head		5,625
B1 Layout - Saloon with large dining area on port and full length sofa on starboard	Standard	
B2 Layout - Saloon with large dining area on port with shorter sofa and chart table on starboard		1,429
B3 Layout - Saloon with large dining area on port and sofa with multi-function unit/navigation console/storage on starboard with shorter sofa		1,696
C1 Layout - Large L-galley with large storage space on port, Head with separate shower stall and aft cabin on starboard	Standard	
C2 Layout - Large L-galley on Port, Head with separate shower stall on starboard and 2 aft cabins		2,902
Saloon table with fixed top extending out to port side seating and cupboard storage below	Standard	
Saloon table with folding leaves on both sides and pop up integrated bottle storage, plus large pull out drawer		1,295
Double berth conversion in saloon (only possible with folding saloon table)		1,295

Rig and Sails		
Lazy bag with lazy Jack system in a choice of colours		1,384
In-mast furling for mainsail		2,813
Elvstrom Dacron sails - Fully battened main and self tacking jib	Standard	
Elvstrom Blue Water Dacron sails - Fully battened main and self-tacking jib (<i>no battens with in-mast main</i>)		1,563
Elvstrom SPS tri-radial cut performance sails (<i>fully battened main and self tacking jib with UV protection</i>)		4,955
Elvstrom CZ Crossover Sail with CX endless furler, UV protection and storage bag		5,179
Crossover equipment including Spinnaker Halyard, 2 sheets, 2 blocks and pad eyes		1,384
Dynema Halyards for main and jib (<i>included in Performance Pack</i>)		1,027

Canvaswork		
Sprayhood with stainless steel frame and 3 windows with opening central window in a choice of colours		2,991
Bimini top with stainless steel frame in a choice of colours		3,929

Miscellaneous		
Over sea shipping pack (<i>cradle, mast protection, logistic documents</i>)		3,170

Non Factory supplied equipment - in UK		
Sprayhood with stainless steel frame and leather covered grabrail in a Dark Grey		2,537
Bimini top with stainless steel frame in a choice of colours		3,467
Full cockpit enclosure with stainless steel frame in a choice of colours		3,610
Lazy bag with lazy Jack system in a choice of colours		1,586
Wheel & Pedestal Covers x 2 in Dark Grey		641
Cockpit table cover for single central table in Dark Grey		342
Cockpit table cover for twin cockpit tables		581
Spinnaker Halyard (including masthead sheave)		752
Multipurpose sail on furling system + equipment in a choice of colours		POA
Composite outboard bracket on pushpit		75
3rd reef (<i>this includes sail modification, additional 3rd reef line, mast base block and luff strop</i>)		1,080
Winch handle pockets (<i>pair</i>)		75
Jackstay lifelines		162
LED Tri Colour light		450
Radar reflector on mast		323
Convert EU plug sockets to UK 3-pin (price per socket)		55

	Total Ex VAT	£	383,619
	VAT (20%)	£	76,724
	Total Inc VAT	£	460,342

Additional saving for ex demonstrator (including VAT)	£	70,342
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Grand Total:			
	Total Ex VAT	£	325,000
	VAT (20%)	£	65,000
	Total Inc VAT	£	390,000