



H410#011

South Coast Boat Show 2024 display model

Quotation

Standard boat as per specification - Ex works Germany	£ ex VAT
	266,145

Delivery, Launch, Rig and Commissioning Pack	Included
---	-----------------

Delivery to Hamble or Slovenia - (other locations available on request POA)
 Loading and unloading from Truck/Transport to launch site
 Antifouling including de-greasing, hull preparation, primer and antifouling
 Launching
 Rigging - including dressing of mast, crane hire and tuning
 Engine pre delivery inspection
 Gas bottle
 Fire extinguishers
 Flag halyards
 Full valet
 Full tank of diesel
 Handover including sea trials

Hull & Deck

Standard draft keel - 2.25m - Cast Iron L Shaped	Standard
Shallow draft keel - 1.70m - Cast iron L Shaped	3,409
Signal White gelcoat hull with Dark Grey Stripes	Standard
Gelcoat coloured hull - Light Grey RAL 7040	3,591
Individual waterline colour according to Hanse Colour Selection - (<i>standard waterline is Dark Grey</i>)	545

Cruising Pack	10,500
----------------------	---------------

Battery Pack Upgrade - (*1 x 90ah + 2 x 160ah AGM*)
 Synthetic Teak on cockpit bottom, cockpit benches, bathing platform and helmsman seats in Grinded Teak Black
 2x Helmsman Seats
 Midships mooring cleats
 16Kg Delta Anchor & 30m of 10mm calibrated chain
 1000w Anchor windlass, incl. 12 V relais, wired remote control at windlass
 Hot and Cold transom shower
 Water accumulator for pressure equalisation
 Cockpit portlights in aft cabins
 Additional winch handle
 6 fenders, 4 mooring lines, wind indicator and flagpole
 Helmsman foot rests
 Hanse maintenance kit

Upgrade to Cruising Pack - Real Teak (<i>Cruising Pack must be selected</i>)	1,591
---	--------------

As Per Cruising Pack with change to Real Teak

Upgrade to Stainless steel anchor and chain (<i>Cruising Pack must be selected</i>)	3,500
--	--------------

As per Cruising Pack but with upgrade to 16Kg Stainless Delta-anchor with 'Ultra Swivel' swivel and 60m stainless chain

Performance Package	6,955
----------------------------	--------------

Elvstrom SPS tri-radial cut performance sails (*fully battened main and self tacking jib*)
 Dyneema halyards for main and jib
 Carslide system for mainsail
 Composite Y spoke steering wheels in Black

Raymarine Navigation Pack	11,045
----------------------------------	---------------

Raymarine Axiom PRO 9 S Chartplotter with HybridTouch display in cockpit
 2 x Raymarine i70s multifunction displays with speed, depth, wind and temperature
 Raymarine VHF Ray63 in saloon, including wireless remote handset

Raymarine Evolution Autopilot with p70s display and wireless remote control VHF preparation with antenna and splitter for FM and AIS	
Upgrade to 2nd Chart Plotter with both at helm position	5,045
2 x Instrument pods - (1 per helm station) 2 x Raymarine Axiom PRO 9 S Chartplotter with HybridTouch display at helm station	
Upgrade - Raymarine AXIOM PRO 12 S chart plotter in cockpit (Central cockpit table must be selected)	2,273
Raymarine AXIOM PRO 12 S chart plotter with HybridTouch multifunction display in cockpit	
Comfort Pack	4,773
Cockpit cushions in Dark Grey Blind set with flyscreens for Hatches Blind Set for side windows 2x Vent on coachroof hatch Exterior Light Signature Touch screen lighting control with dimmer function in saloon LED overhead lights Indirect lights in saloon and cabins Courtesy lights in companionway & cockpit	
Flagship Pack	5,727
Leather Covered Handrails Luxury upholstery with multifunction backrests Headboards in Aft Cabins Additional sideboard in galley by the companionway Upper Shelves in Owners Cabin upgraded to lockers with doors Bedside table in the owners and starboard aft cabins Reading lights on the main bulkhead	
Gennaker Package	6,091
Elvstrom Gennaker in a choice of colours Squeezer for Gennaker Gennaker equipment including Halyard, 2 sheets, 2 blocks and pad eye	
Entertainment Package	2,000
Fusion MS - RA70N Multimedia Radio with Bluetooth 2 zone system 2 x speakers in Saloon and 2 x speakers in cockpit Fusion MS-NRX Remote control in cockpit Wireless charging in saloon	
Entertainment Package Upgrade	955
Fusion MS - RA770 Multimedia Radio with Wi-Fi and touchscreen Fusion MS-ERX400 remote in cockpit Fusion Wireless link - remote control via mobile device	
TV Package for saloon	1,591
LED flat screen TV DVB-T2 antenna at masthead	
Deck and Outside Equipment	
Double wheel steering system (<i>stainless steel with leather covering</i>)	Standard
Composite steering wheel upgrade in Black or White (<i>included in Performance Pack</i>)	1,727
2 cockpit tables, stainless steel with teak tops	Standard
Electrical upgrade for 2 cockpit tables to lower into sunbeds	4,182
Cockpit Table with storage and fridge	2,318
Wet bar with BBQ and sink (<i>only with helm seats</i>)	4,773
Folding bathing platform upgrade with manual fold-out swimming stairs	1,727
Upgrade Standard winches to 2 x electric 45 EST EVO	6,727
2 x Additional Lewmar 45 ST EVO manual winches	2,591
Genoa tracks for 105% Jib including pin-stop cars	1,318
Teak on side decks	12,864
Teak on coachroof	6,273
Synthetic Teak on side decks in Grinded Teak Black	12,409
Synthetic Teak on coachroof in a choice of finishes	5,909
Rubrail in teak	2,000

Side gates to allow easier access from pontoon	955
Davits	3,773
Engine and Propulsion Options	
Diesel Engine approx. 39hp with 2-blade fixed propeller	Standard
2-blade folding propeller upgrade for standard engine	1,727
Diesel Engine upgrade approx. 57hp with 3-blade folding prop	6,091
Electric Propulsion (aprox 25kW / 18.4kWh battery) - saildrive with 3-blade folding propeller	38,182
Electric Propulsion (aprox 25kW / 36.7kWh battery) - sail drive with 3-blade folding propeller	57,318
Electronic Throttle control on instrument pod	4,227
Bow thruster - Retractable system with dedicated battery	8,682
Stern thruster - Retractable with dedicated battery (<i>requires bow thruster to be selected</i>)	12,409
Systems & Electronics	
Battery set upgrade - increased capacity: 1 x 90Ah + 2 x 200 Ah LiFePo batteries	6,682
Deep charge protection for service batteries	1,318
Inverter / Charger 12v/1600w/60a (<i>creates 230v power from batteries and increases speed of battery charging from shore</i>)	2,682
Solar panels on coachroof 335W	5,409
Fuel Cell Pro2800 250 Ah / 24h	9,455
Generator 4.5kVA (only with C1 Layout)	15,364
Interior Camera with WLAN router including Booster Antenna	3,227
US/JPN wiring version	2,500
Heating, hot air with outlets in saloon, heads and master cabin	4,545
Heating outlet in aft cabin(s)	182
Aircon system - 12,000 BTU system for saloon and forward cabin including 2nd shore power installation	10,682
Additional Aircon system - 8,000 BTU system for aft cabins	6,682
Electric toilet with seawater flush (<i>upgrade from standard manual pump toilet - price per toilet</i>)	1,318
Additional fresh water tank 80l	2,091
Additional diesel tank 80l (<i>only available if grey water tank system is not selected</i>)	2,273
Domestic Equipment	
Additional fridge in multi-function unit in saloon (<i>only with B3 Layout</i>)	2,091
Additional fridge in galley (<i>only with C1 Layout</i>)	2,591
Additional freezer in multi-function unit in saloon (<i>only with B3 Layout</i>)	2,091
Microwave installed in galley	1,591
Dishwasher in multi-function unit in saloon (<i>only with B3 Layout</i>)	2,091
Grey water system 80l (<i>only available if additional diesel tank is not selected</i>)	2,773
Navigation & Instruments	
VHF preparation with antenna and splitter for FM and AIS - (<i>included in Navigation Pack</i>)	455
AIS Class B transponder system	1,500
Raymarine Quantum 2 Radar	4,209
Interior Wood, Flooring and Galley surface options	
Interior joinery in Mahogany	Standard
Interior joinery in Teak	3,864
Interior joinery in Canadian Chestnut	3,864
Interior joinery in French Oak	3,864
Floorboards in Acacia	Standard
Floorboards in Light Oak	864
Floorboards in Noce Nero	864
Floorboards in Classic Stripes	1,818
Floorboard - Wooden grating for head and shower in C-layout	636
Floorboard - Wooden grating for head in A3-layout	636
Galley worktop in Black Quartz	Standard
Galley & Heads worktop in Off White	636
Upholstery Options	
Standard upholstery - Monte Carlo Cream	Standard
Special upholstery - Sorrento	864
Special upholstery - Florence	1,227
Special upholstery - Monaco	1,591
Special upholstery - Porto Fino Leather	3,682
Cockpit cushions in a Choice of colours (<i>included in Comfort Pack</i>)	1,318
Cushions for helm seats	455
Sunbed cushions on coachroof in a Choice of colours	1,136

Layout Options

A1 Layout - Master Cabin with island berth	Standard
A2 Layout - Master Cabin with island berth, seating area plus vanity desk	1,455
A3 Layout - Master Cabin with island berth and separate head	5,727
B1 Layout - Saloon with large dining area on port and sofa on starboard	Standard
B2 Layout - Saloon with large dining area on port and sofa and chart table on starboard	1,455
B3 Layout - Saloon with large dining area on port and sofa with multi-function unit, navigation console and storage on starboard	1,727
C1 Layout - Large L-galley with large storage space on port, Head with separate shower stall, aft cabin on starboard	Standard
C2 Layout - Large L-galley on Port, Head with separate shower stall on starboard and 2 aft cabins	2,955
Fixed Saloon Table for dining area with integrated storage	Standard
Folding Saloon Table for dining area and sofa with integrated bar	1,318
Double berth conversion in saloon (only possible with folding saloon table)	1,318

Rig and Sails

Lazy bag with lazy Jack system in Flanelle	1,273
In-mast furling for mainsail	2,864
Elvstrom Dacron sails - Fully battened main and self tacking jib	Standard
Elvstrom SPS Triradial Performance Sails - Fully battened main and self tacking jib (<i>included in Performance Pack</i>)	5,045
Elvstrom CZ Crossover Sail with CX endless furler, UV protection and storage bag	6,000
Crossover equipment including Spinnaker Halyard, 2 sheets, 2 blocks and pad eyes	1,409
Dynema Halyards for main and jib (<i>included in Performance Pack</i>)	1,045

Canvaswork

Sprayhood with stainless steel frame and 3 windows with opening central window in a choice of colours	3,045
Bimini top with stainless steel frame in a choice of colours	4,000

Miscellaneous

UKCA Certificate - Required for ownership and usage within UK waters	355
Over sea shipping pack (<i>cradle, mast protection, logistic documents</i>)	3,227

Non Factory supplied equipment - in UK

Sprayhood with stainless steel frame and leather covered grabrail in Flanelle	2,790
Bimini top with stainless steel frame in a choice of colours	3,293
Full cockpit enclosure with stainless steel frame in a choice of colours	3,821
Lazy bag with lazy Jack system in a choice of colours	1,392
Wheel & Pedestal Covers x 2	506
Cockpit table cover for single central table	362
Cockpit table cover for twin cockpit tables	548
Spinnaker Halyard (including masthead sheave)	595
One Sails multipurpose sail on furling system in a choice of colours	6,821
Composite outboard bracket on pushpit	85
Winch handle pockets (<i>pair</i>)	75
Jackstay lifelines - Certified and guaranteed webbing jackstay and wichard dee shackle	171
Radar reflector on mast	300
Convert EU plug sockets to UK 3-pin (price per socket)	55

Total Ex VAT	£	403,429
VAT (20%)	£	80,686
Total Inc VAT	£	484,114